

MIGRATE TO THE NEW TELECOM AUTHORISATION REGIME

Opportunity for Existing UL-VNO Licensees

MIGRATE & GROW

Continue your business under the new framework

EXPAND TO NEW LSAs

Acquire fresh VNO Authorisations and expand your footprint

INTEGRATE & INNOVATE

Leverage CPaaS, UCaaS, Cloud Telephony, Audio Conferencing

ENTERPRISE FOCUS

Serve Enterprises, MSMEs, BFSI, Govt. & Digital India



VNO AUTHORISATION OFFERS MUCH MORE THAN ENTERPRISE COMMUNICATION

- Wireline Access Services
- SIP Trunks
- Hosted PBX
- VoIP
- Virtual Numbers
- Enterprise Connectivity
- PII Services
- Centrex
- Toll Free Services
- Contact Centre Connectivity
- CPaaS Integration
- UCaaS Integration
- Audio Conferencing
- Cloud Telephony
- Enterprise Voice Solutions
- Fixed Line Services
- Corporate Communication
- Networks & More

EXPAND. INTEGRATE. INNOVATE. GROW NATIONWIDE.

Contact VNOAI for Migration, Regulatory Guidance and Business Planning

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NEW TELECOM AUTHORISATION REGIME 2026

EXPAND • MIGRATE • INNOVATE • GROW

A STRATEGIC GROWTH OPPORTUNITY FOR EXISTING UL-VNO LICENSEES



WHY MIGRATE TO THE NEW REGIME?

- Operate under modern legal framework
- Acquire fresh VNO Authorisations in new LSAs
- Expand Pan-India footprint
- Integrate with CPaaS, UCaaS & Cloud Platforms
- Serve Enterprises, MSMEs, BFSI, Govt. & Digital India
- New revenue opportunities
- Future-ready telecom business

VNOAI – Enabling Competition • Innovation • Digital India

Migration to the New Telecom Authorisation Regime

Strategic Advisory for Existing UL-VNO Licensees

MIGRATE & GROW

Migrate to the new VNO Authorisation framework and continue your business under the Telecommunications Act, 2023.

EXPAND TO NEW LSAs

Acquire fresh VNO Authorisations in new Licensed Service Areas and expand your national footprint.

INTEGRATE & INNOVATE

Integrate your CPaaS, UCaaS, Cloud Telephony, Audio Conferencing and other platforms with licensed telecom services.

ENTERPRISE FOCUS

Deliver advanced communications to Enterprises, MSMEs, BFSI, Govt., Education, Healthcare & beyond.

The new regime opens the door to new opportunities, new geographies and new growth for your business.

MIGRATE. EXPAND. INNOVATE. LEAD.

VNOAI BROCHURE – MIGRATION TO THE NEW TELECOM AUTHORISATION REGIME

1 A NEW ERA OF OPPORTUNITY

The Telecommunications Act, 2023 introduces a modern, technology-neutral and service-neutral authorisation framework. Existing UL-VNO Licensees can migrate to the new regime and unlock massive growth potential.

2 KEY BENEFITS OF MIGRATION

- Continue business under new legal framework
- Acquire fresh VNO Authorisations in new LSAs
- Expand Pan-India footprint
- Integrate CPaaS, UCaaS, Cloud Telephony & more
- Serve Enterprises, MSMEs, BFSI, Govt. & Digital India
- Increase revenue & market reach
- Future-ready telecom business

3 EXPAND, INTEGRATE, INNOVATE

Leverage existing investments in CPaaS, UCaaS, Contact Centre, Audio Conferencing & Collaboration Platforms with licensed telecom access services.

4 BUILD INDIA'S NEXT GENERATION COMMUNICATIONS BUSINESS

The new regime empowers VNOs to become comprehensive enterprise communications providers and drive Digital India forward.

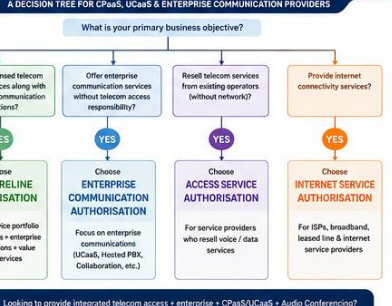
VNOAI – Empowering VNOs • Strengthening India • Enabling Digital Communications for All

COMPARISON MATRIX OF NEW DoT AUTHORISATIONS

FEATURE / CAPABILITY	VNO WIRELINE AUTHORISATION	ENTERPRISE COMMUNICATION AUTHORISATION	ACCESS SERVICE AUTHORISATION	INTERNET SERVICE AUTHORISATION	GLOBAL MOBILE PERSONAL COMMUNICATION BY SATELLITE	COMMUNITY TELEPHONE SERVICE (CTN)
Wireline Access Services	✓	✓	✓	✓	✓	✓
Enterprise Voice Services	✓	✓	✓	✓	✓	✓
SIP Trunks / PRI	✓	✓	✓	✓	✓	✓
Hosted PBX / Centrex	✓	✓	✓	✓	✓	✓
Toll Free / Virtual Numbers	✓	✓	✓	✓	✓	✓
Contact Centre Connectivity	✓	✓	✓	✓	✓	✓
CPaaS Integration	✓	✓	✓	✓	✓	✓
UCaaS Integration	✓	✓	✓	✓	✓	✓
Audio Conferencing	✓	✓	✓	✓	✓	✓
Internet Services	Limited*	Limited*	✓	✓	Limited*	✓
Voice (Interconnect)	Yes (via Access/ Interconnect)	No	✓	✓	Limited*	✓
Target Customers	Enterprises, MSMEs, Operators, Carriers, Institutions	Enterprises, MSMEs, Operators, Carriers, Institutions	Operators, Carriers	Internet Users	Mobile Satellite Users	Rural / Community Users

* Limited scope – only as incidental / supportive to core service

WHICH AUTHORISATION IS RIGHT FOR YOU?



Looking to provide integrated telecom access + enterprise + CPaaS/UCaaS + Audio Conferencing?
VNO WIRELINE AUTHORISATION IS THE MOST COMPREHENSIVE CHOICE.